

LYON & HEALY STRING SECTION



In transferring the stringed instrument, accordion and accessory sales departments from the fifth to the first floor of Lyon & Healy's Chicago retail store, attractive new display rooms and counters were installed. Without doubt the Lyon & Healy store now has one of the most elaborate and comprehensive displays of small instruments to be found anywhere.

The stringed instrument room, in charge of Wayne Wadhams, a widely known banjoist, contains a remarkable assortment of Washburn banjos, guitars, and mandolins, made in Lyon & Healy's Chicago factory. The accordion and concertina department, managed by Albert Buccieri, has a complete display of Maraviglia accordions. The accessories counter,

the largest of its kind in America, is in charge of Miss K. Kosmella.

This move has given the retail band instrument, harp and violin departments considerably more space on the fifth floor, allowing for very necessary expansion.

MORE DATA ON BRASS GOODS

Useful Booklet of Bridgeport Brass Company, Bridgeport, Conn., Gives Prices, Weights, Etc.

The Bridgeport Brass Company, Bridgeport, Conn., has issued a new data book containing prices and weights of sheet brass, brass rod, wire, condenser tubes, and seamless brass and copper tubes. It is a useful addition to new trade literature. Copies may be obtained free on application to the Bridgeport Brass Company.

The company was first to realize the limitations of the age-old pit-fire casting methods, and to secure freedom from these limitations by the development and installation of an electric furnace casting shop. All "Bridgeport" brass is now electric furnace brass. Closer temperature control, closer mixture control and much more intimate mixing, made possible and easy by the use of the electric furnace, assure a uniform and dependable product.

J. T. BOWERS' NEW DUTIES.

J. T. Bowers, former manager of the Duo-Art and playerpiano departments of Lyon & Healy, Chicago, has been assigned to other important duties with Lyon & Healy. Mr. Bowers recently underwent a serious operation and has not yet been able to resume his former activities.

NEW YORK CONN EXPANDS.

The C. G. Conn Co.'s salesrooms in New York City, at 233-235 West 47th street, and known as the New York Conn Co., Inc., are undergoing some changes and alterations giving them more display space, which, as William Shine, the manager of the New York business, says, "is badly needed to take proper care of our increasing trade in this section."

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HOW TO SEND

Remove from frame, number plainly near Capstan, wrap or box securely, and ship Parcel Post or Express. Please do not remove the old ivories as there is danger of the wood being broken. Ivories will be returned if desired.



-35-

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